

ROGERS MEMORIAL HOSPITAL  
34700 VALLEY RD  
OCONOMOWOC WI 53066  
(262) 646-4411 225

Type: PSYCH  
Control: OTHER NONPROFIT  
Reporting Period: 08/01/99 To 07/31/00

County: Waukesha  
Analysis Area: SOUTHEASTERN (2A)  
Volume Group: 1

Selected Utilizations Statistics	FY 2000	All Psychiatric Hospitals		FY 2000 vs. 1999	
		Value	Ratio	FY 1999	Ratio
Occupancy Rate (%)					
Psychiatric	72.3%	67.7%	1.07	67.4%	1.07
Alcoholism/chemical dependency	0.0%	41.6%	0.00	0.0%	0.00
Total hospital	72.3%	66.5%	1.09	67.4%	1.07
Average Census (Patients)					
Psychiatric	72.3	71.2	1.02	67.4	1.07
Alcoholism/chemical dependency	0.0	41.6	0.00	0.0	1.07
Total hospital	65.1	37.5	1.73	60.6	0.56
Average Length of Stay (Days)					
Psychiatric	18.0	19.5	0.92	19.5	0.92
Alcoholism/chemical dependency	0.0	5.5	0.00	0.0	0.00
Total hospital	18.5	9.0	2.05	19.6	1.00
Outpatient Visits					
Non-emergency visits	23,294	23,769	0.98	20,048	1.16
Emergency visits	0	1,859	0.00	1,132	0.00
Full-time Equivalents (FTEs)					
Administrators	24	6	3.70	24	0.99
Nurses, licensed	39	40	0.98	41	0.95
Psychologists	2	4	0.47	0	0.00
Social workers	15	15	1.00	15	0.98
All other personnel	154	126	1.22	146	1.05
Total FTEs	305	208	1.46	259	1.18
FTEs per 100 Patient Census (Adjusted)					
Administrators	34	8	4.15	28	1.19
Nurses, licensed	56	51	1.10	49	1.14
Psychologists	3	5	0.53	0	0.00
Social workers	21	19	1.13	18	1.19
All other personnel	219	160	1.37	173	1.27
Total FTEs	436	265	1.64	307	1.42

Total Hospital:  
Beds set up and staffed 90  
Discharges 1,288  
Inpatient days 23,809

Contract with:  
Health maintenance  
organization (HMO) YES  
Preferred Provider  
organization (PPO) YES

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 07/31/00	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehab. and physical medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute long term care	5	0	0	0	0.0%	0.0	0.0
Other acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	1	90	1,322	23,809	72.3%	65.1	18.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	0.0%	0.0	0.0
Cardiac intensive care	5	0	0	0	0.0%	0.0	0.0
Pediatric intensive care	5	0	0	0	0.0%	0.0	0.0
Burn care	5	0	0	0	0.0%	0.0	0.0
Mixed intensive care	5	0	0	0	0.0%	0.0	0.0
Step-down (special care)	5	0	0	0	0.0%	0.0	0.0
Neonatal intensive/intermediate care	5	0	0	0	0.0%	0.0	0.0
Other intensive care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided--Distinct Unit, 2=Provided--Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	23	1	24	Radiological services personnel	0	0	0
Physicians and dentists	1	0	1	Occupational therapists	0	0	0
Medical and dental residents	0	0	0	Occupational therapy assistants/aides	0	0	0
Registered nurses	21	27	38	Physical therapists	0	0	0
Certified nurse midwives	0	0	0	Physical therapy assistants/aides	0	0	0
Licensed practical nurses	0	2	1	Recreational therapists	11	14	16
Ancillary nursing personnel	44	61	89	Psychologists	2	0	2
Physician assistants	0	0	0	Social workers	12	6	15
Nurse Practitioners	0	0	0	All other health professionals	17	18	32
Medical records personnel	5	1	6	All other personnel	66	33	82
Pharmacy personnel	0	0	0	-----			
Clinical laboratory personnel	0	0	0	TOTAL	202	163	305

INCOME STATEMENT		ASSETS		LIABILITIES AND FUND BALANCES	
Gross patient revenue	\$28,389,347	Cash and cash equivalents	\$ 116,230	Current liabilities	\$ 2,657,606
Less deductions	9,313,017	Net patient receivables	4,488,150	Long-term debt	10,600,625
Net patient revenue	19,076,330	Other receivables	364,640	Other liabilities	60,000
Plus other revenue	1,046,771	Land, bldgs and equip: Net	13,366,181	Subtotal	13,318,231
Total revenue	20,123,101	Other assets	2,847,371	Unrestricted fund balance	7,864,341
Less expenses	19,436,969	TOTAL ASSETS	\$21,182,572	TOTAL LIABILITIES AND FUND BALANCE	21,182,572
Nonoperating gains/losses	(80,544)			Restricted fund balances	\$0
NET INCOME	\$ 605,588				

Selected Financial Statistics		All Psychiatric Hospitals		FY 2000 vs. 1999	
	FY 2000	Value	Ratio	FY 1999	Ratio
Gross Rev as % of Total Gross Patient Revenue					
Medicare [ \$4,450,701]	15.7%	15.2%	1.03	20.2%	0.78
Medical Assistance [ \$2,555,148]	9.0%	13.7%	0.66	8.9%	1.02
Commercial [ \$13,324,421]	46.9%	34.0%	1.38	46.6%	1.01
All other [ \$8,059,077]	28.4%	37.1%	0.76	24.4%	1.17
Deductions as % of Total Gross Patient Revenue					
Medicare [ \$2,421,800]	8.5%	7.1%	1.20	9.4%	0.90
Medical Assistance [ \$1,796,512]	6.3%	5.4%	1.16	6.2%	1.01
Commercial [ \$4,844,746]	17.1%	10.9%	1.57	15.5%	1.10
Charity care [ \$74,059]	0.3%	6.5%	0.04	0.1%	1.79
All other [ \$175,900]	0.6%	1.1%	0.59	0.8%	0.79
Total deductions [ \$9,313,017]	32.8%	30.9%	1.06	32.1%	1.02
Other Revenue and Net Gains or Losses					
Other revenue as % of total revenue	5.2%	33.3%	0.16	2.4%	2.21
Net gains/losses as % of net income	-13.3%	39.8%	#	43.3%	#
Expenses as % of Total Expenses					
Salary/fringe benefits[\$12,611,143]	64.9%	50.1%	1.29	63.3%	1.03
Supplies and services[ \$4,380,088]	22.5%	45.2%	0.50	24.9%	0.90
Capital component [ \$1,406,198]	7.2%	3.3%	2.21	6.2%	1.17
Bad debt [ \$1,039,540]	5.3%	1.5%	3.68	5.6%	0.95
Fiscal Statistics					
Operating margin	3.4%	0.5%	6.64	1.3%	2.54
Total hospital profit margin	3.0%	0.8%	3.55	2.3%	1.29
Return on equity	7.7%	5.5%	1.40	5.3%	1.45
Current ratio	1.9	2.3	0.83	1.4	1.42
Days in net patient accounts receivable	86.1	31.1	2.77	99.9	0.86
Average payment period	52.0	22.7	2.29	92.8	0.56
Equity financing	37.1%	49.1%	0.76	37.5%	0.99
Long-term debt to equity ratio	1.3	0.6	2.12	1.1	1.20
Times interest earned	2.2	2.3	0.95	2.2	1.01
Total asset turnover	0.9	3.2	0.30	0.8	1.13
Average age of plant: years	6.0	6.6	0.91	6.8	0.89
Increase (decrease) total net patient rev	20.3%	-4.0%	#	-0.2%	#
Outpt. gross rev (% of total gross pt. rev)	7.1%	43.8%	0.16	28.3%	0.25
Net Revenue Statistics					
Inpatient net revenue per discharge	\$14,010	\$4,601	3.04	\$9,199	1.52
Inpatient net revenue per day	\$758	\$476	1.59	\$470	1.61
Outpatient net rev per visit	\$44	\$256	0.17	\$258	0.17